

POINTS DISCUSSED

- Duties & Responsibilities of Team Members
- June 2024 – Target Assigned
- May 2024 (Last week) – Target committed
- Site Knowledge, Plan, Notepad, Target – always in hand
- Increase Productive Agents, Agent market and B2B market
- Attractive Sale Offer – for Immediate Booking
- Client Background Analysis
- Dress code discussed
- Entire Process (from visit) should be carry forwarded by individual
- Separate Incentive for Booking & Separate Incentive for Registration
- Special Gifts for Consistent Performer and Monthly Top Performer
- Special Rate for Bulk Booking – (eg: 20 cents, 25 cents)
- Land Sale – Priority
- Construction – Increase the Sq. feet area (with 1st floor)
- Villa Booking (10 cents)– Increase Sq. Feet Construction Area

MAY 2024 – MAY LAST WEEK COMMITMENTS GIVEN BY TEAM MEMBERS

STAFF NAME	VISITORS	BOOKING	REGISTRATION
BACKIYALAKSHMI	5	2	1
BERNARD	5	1	
DURGA	4	1	
KEERTHANA	4	2	
GANESH	4	1	
BINDHU	5	1	
MANIVEL	4	1	1
DINESH	New staff		
PRADEEP	3 - FILES		

JUNE 2024 – TARGET ASSIGNED & COMMITMENTED TO TEAM MEMBERS

STAFF NAME	VISITORS	BOOKING	REGISTRATION
BACKIYALAKSHMI	20	3	3
BERNARD	30	5	2
DURGA	20	3	2
KEERTHANA	25	5	3
GANESH	25	4	2
BINDHU	25	3	2
MANIVEL	25	4	2
DINESH	20	3	1
PRADEEP	5-Files Weekly	17-Files Login	15-Registration
SELVI	3 to 5 Productive Agents		
NITHYA REX	3 to 5 Productive Agents		

JUNE 2024 – TEAM TARGET ASSIGNED & COMMITMENTED BY TEAM LEADERS

TEAM LEADERS	VISITORS	BOOKING	REGISTRATION	CENTS
BACKIYALAKSHMI	70	10	6	30 Cents
KEERTHANA	75	8	6	20 Cents
MANIVEL	40	5	3	15 -20 Cents